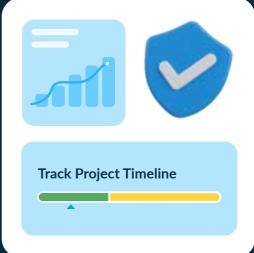


Compliance Solutions for Freight Forwarders











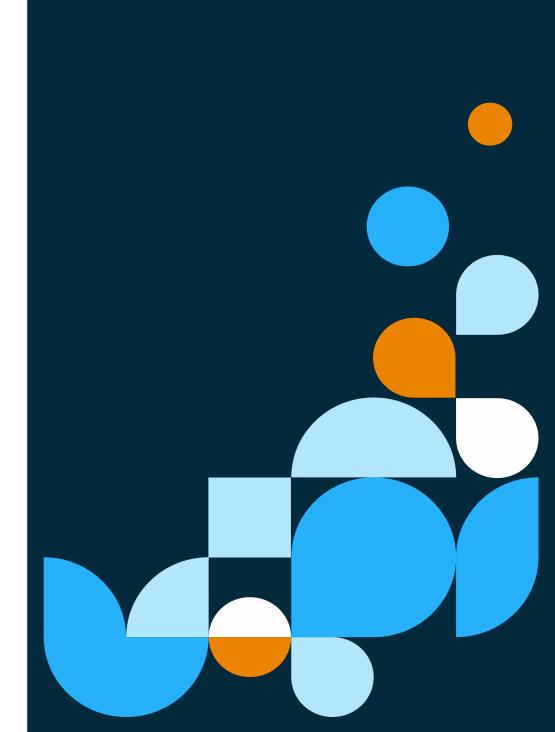
Compliance is your competitive edge

In today's rapidly shifting global trade environment, compliance is no longer a box to tick—it's a cornerstone of success for freight forwarders. With trade wars intensifying, geopolitical shifts reshaping markets, and ESG (Environmental, Social, and Governance) standards becoming non-negotiable, staying ahead of compliance challenges is essential for your business to thrive.

The global freight forwarding industry is bracing for significant regulatory changes every year, spanning both sea freight and air freight. These developments are set to reshape international trade and logistics, making it imperative for freight forwarders to navigate new regulations effectively to maintain efficiency and compliance.

The consequences of falling short are severe: stalled shipments, reputational damage, hefty penalties, and potential legal repercussions. Freight forwarders must act precisely and accountable, ensuring every shipment aligns with evolving regulations and avoids prohibited entities.

In a field where agility and reliability drive success, compliance isn't just a regulatory requirement-it's an operational advantage that keeps your business moving forward.



The freight forwarder's role in the cargo journey

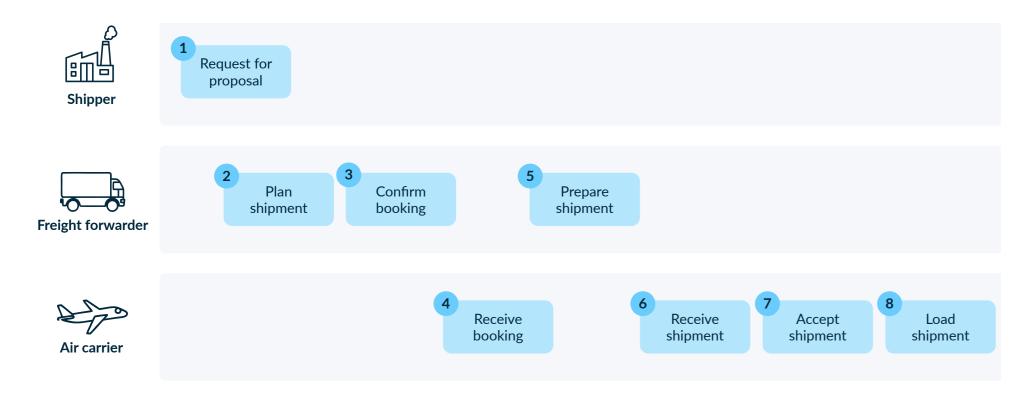
The freight forwarder ensures that the correct procedures are followed, helping to mitigate risks associated with non-compliance and avoid costly delays. Once the booking is received, the carrier conducts its own compliance checks and notifies the freight forwarder of any discrepancies. At this stage, the freight forwarder steps in again to prepare the shipment by assembling and verifying essential documents such as export licenses and customs declarations. These documents are then submitted to the carrier, ensuring everything is in order for the next leg of the journey.

The final stage is when the carrier conducts its own compliance screening and reviews the Air Waybill and other relevant documents before loading the shipment onto the plane. However, it is the freight forwarder who remains the central figure in ensuring that the paperwork is correct and that compliance is maintained throughout the entire journey.

The cargo transportation process is a multifaceted journey that demands careful attention to compliance at every stage. The freight forwarder is at the heart of this process and has a pivotal role in ensuring that shipments meet all regulatory requirements.

The journey begins when the shipper submits a request for proposal to the freight forwarder, initiating the first compliance checks and documentation gathering. This initial step is crucial as it sets the foundation for everything that follows, ensuring that both the shipper and the goods are aligned with the applicable regulations.

From there, the freight forwarder plays an essential role by conducting comprehensive compliance screenings, planning shipments, and confirming bookings with carriers. This stage involves managing critical documents such as the Bill of Lading, cargo manifests, and compliance certificates, ensuring that both the goods and the parties involved meet the regulatory standards.

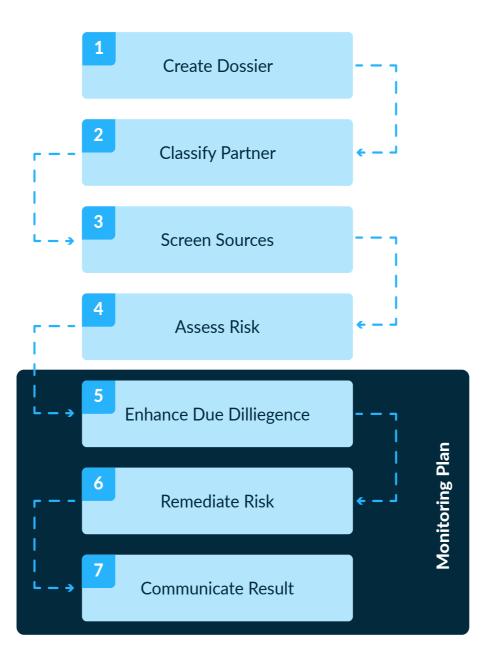


The freight forwarder's role in the cargo journey

ITTS is a fully integrated, end-to-end compliance platform that helps freight forwarders streamline their operations while mitigating risk and ensuring compliance with complex global regulations. Designed to seamlessly integrate into key operational areas such as customer onboarding, cargo management, customs compliance, etc., ITTS offers a cohesive solution for reducing the cost and complexity of compliance management.

What sets ITTS apart from traditional compliance tools is its ability to seamlessly integrate into your existing workflows without the need for manual intervention or disconnected processes. Unlike conventional solutions that rely on standalone tools requiring significant manual oversight, ITTS automatically performs due diligence on business partners and transactions, significantly reducing the workload on compliance teams. This automation allows for more efficient, real-time risk assessments, ensuring that freight forwarders can act quickly and accurately when evaluating the regulatory status of shipments and business partners.

With comprehensive coverage of sanctions lists, denied person lists, export control lists, military-use items, and ultimate beneficial ownership data, ITTS helps organizations stay ahead of the regulatory curve, ensuring compliance while enhancing operational efficiency.

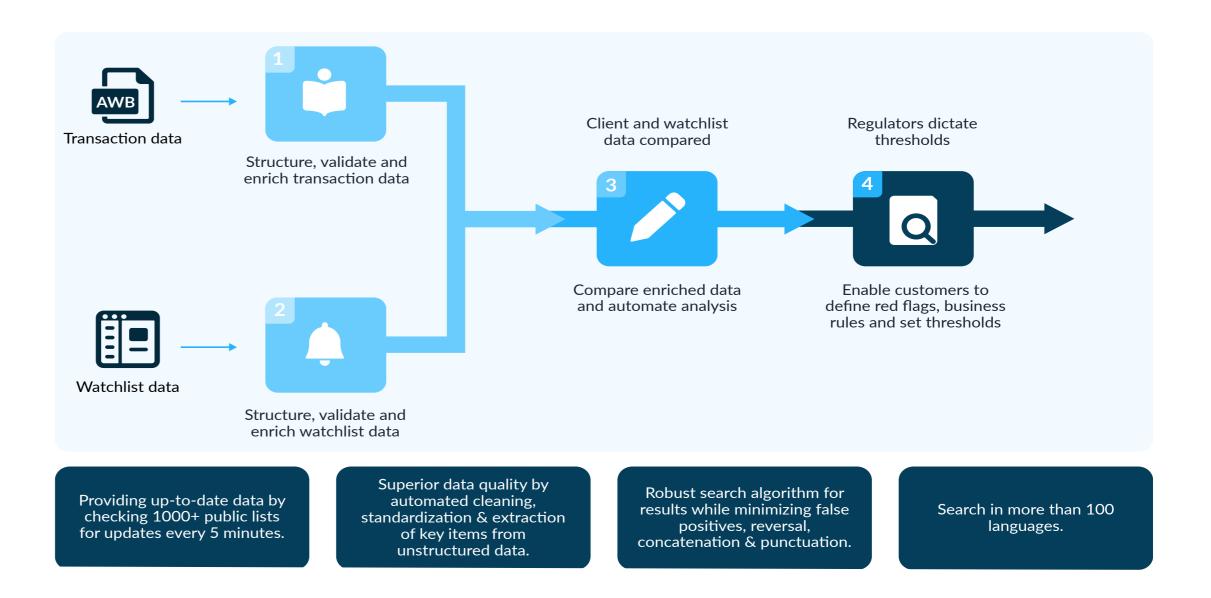




ITTS compliance screening services

Screening involves checking the names of individuals, organizations, vessels, and countries against databases compiled by local and international bodies. It plays a crucial role in identifying potential sanctions violations.

However, screening is not easy. Government watchlists are scattered across different formats, locations, and languages, often with poor-quality data. The same issues exist with transaction data. Common challenges, such as missing information, spelling variations, aliases, and data input errors (such as typos), can result in false positives or missed matches.



ITTS provides the following screening services:



Transaction Screening

All transaction elements, such as articles, parties (consigner, consignee, agent, etc.), and itinerary, are screened in one process. If any combination of these elements matches a watchlist, ITTS alerts the user, providing an overview of the lists and a probability score for each match.



Vessel Screening

Screening vessels and aircraft against sanctions lists by extracting data like vessel IMO numbers and aircraft ICAO tail numbers from unstructured watchlist text. After that, ITTS sorts the data in its own category and makes it searchable.



Party Screening

Screening parties against sanctions, PEPs, law enforcement, export controls, adverse media, and internal blacklists using advanced search algorithms.



Article Screening

Screening articles using HS codes or descriptions against sanctions, dual-use, controlled goods, and military goods lists.



Location Screening

Identify risks by screening location data, including addresses, postal codes, cities, and countries. It scans itineraries to detect sanctioned or highrisk locations, including potential transshipment points, ensuring comprehensive risk assessment.



ITTS delivers compliance excellence at scale



Comprehensive Screening Coverage

Access to over 1,000 restricted party lists, including denied individuals and entities, Politically Exposed Persons, embargoed or sanctioned countries, and high-risk regions. This also covers high-risk ownership entities tied to forced labor, state ownership, sanctioned status, and Ultimate Beneficial Ownership concerns.



Advanced Transshipment Detection

ITTS detects and flags suspicious shipments passing through transshipment countries known for sanction evasion. Configurable options allow you to adjust these lists based on your organization's risk tolerance. Transit countries in shipment itineraries can also be screened for export restrictions.



Enhanced Screening Accuracy

With global coverage, ITTS provides superior screening accuracy. Our method goes beyond basic string proximity searches by correlating HS/CN codes with ECCN, ensuring more precise compliance checks.



Supply Chain and Goods Risk Management

Assess risks for restricted goods and munitions, including those targeted by specific sanctions (e.g., Russia and Belarus). ITTS also effectively monitors supply chain risks.



Policy-Based Compliance Automation

The policy-based assessment feature automates the compliance review process, reducing manual work for your team. It resolves red flags automatically using predefined company policies or official declarations from shippers and freight forwarders, especially for country and commodity-based checks.



Predictable and Nonlinear Pricing

ITTS uses a transaction-level pricing model (for both cargo and passenger bookings), not based on the number of screening elements. You can screen a single transaction multiple times throughout its lifecycle without incurring extra costs.

Don't just take our word for it!



Our clients claim a 70% reduction in time spent on compliance

The challenge

flydubai, a leading airline, faced significant challenges in ensuring compliance with global export control regulations and sanctions while managing its cargo operations. The manual processes of verifying and validating shipments against export control regulations and sanctions listed by various regulatory bodies such as OFAC, UN Security Council, and EU presented operational hurdles. These challenges included time-consuming manual checks, the risk of errors, and delays.

Solution & application

In a successful collaboration with our esteemed partner Canon, flydubai implemented ITTS. ITTS combines knowledge about goods classification with regulations and data sources to check transactions for compliance automatically.

ITTS receives Air Waybills from flydubai's Booking and Cargo Management systems, checks all aspects of the Air Waybills for compliance with export controls and sanctions, and returns the results to the requestor.

The case management capability assigns flagged transactions to a compliance officer who can inspect the compliance check results, validate them, attach evidence to substantiate the conclusion, and submit the results for approval.

Any non-compliant shipments are refused, and authorities are notified, depending on the nature of the non-compliance. ITTS automates policy-based compliance assessment, which improved the efficiency of the compliance officers' work by more than 85% (85% true positive hits less to assess manually).

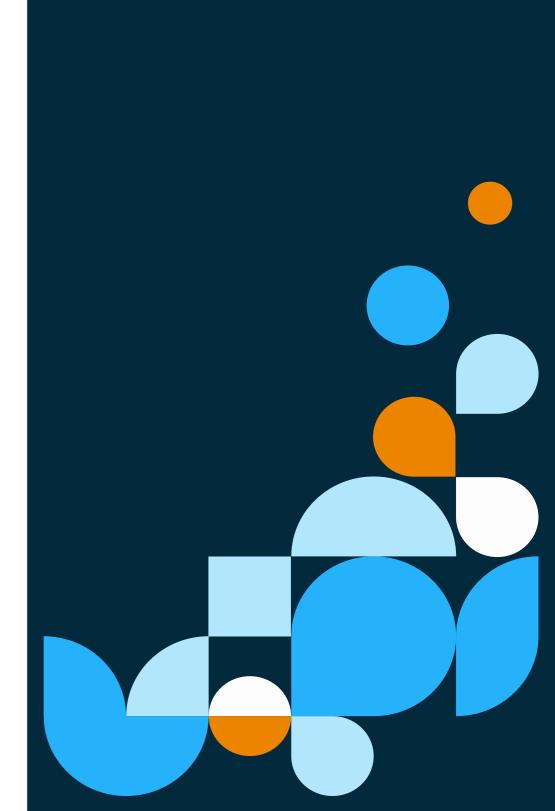
Advanced algorithms help identify strategic goods. A comprehensive back-office portal empowers authorized users to manage sanction check results, enhancing control and collaboration. Additionally, the application provides capabilities for user management, rule design, and process automation, ensuring seamless compliance operations.

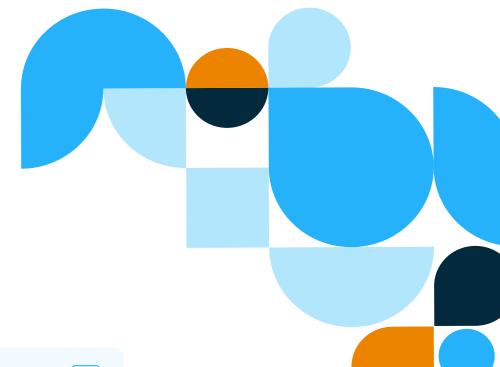
Ready to establish your compliance application?

With years of expertise, we're equipped to support your digital development needs effectively. We help clients from various sectors to transform their business processes, including:

- International trade & transport
- Public Sector
- Human resources services
- **Financial services**

Explore the success stories of our clients, and learn how we helped them to accelerate their business processes.





Useful resources

Video



The International Trade & Transport Solution

Explore how our groundbreaking regulatory technology tool simplifies the interpretation and management of regulations.

Watch Now

Blog

What is export control compliance, and why is it so important?

Export control compliance entails making sure you have control over your export from start to finish. But at the same time, it is a big challenge for many air cargo companies. Find out what it is and why it is so important.

Read Our Blog

eBook



Unraveling non-compliance cases in the air cargo industry

Navigate the world of air cargo compliance. Learn from practical case studies and enhance your understanding of export control regulations.

Read Our eBook

Get in touch with us

At Be Informed we specialize in transforming regulations, laws, and rules into automated day-to-day compliant systems, providing you with full control, scalability, traceability, and organizational agility.

We would like to help you further with your journey navigating through complex regulatory landscape. Contact us today:



+31 (0) 55 368 1420



contact@beinformed.com

Follow us on social: in









